

Resolution Life

Annual Report 2023

A close-up photograph of several hands of different skin tones clasped together in a supportive grip. The hands are positioned in the center of the frame, with some wearing light pink nail polish and a ring. The background is slightly blurred, showing parts of dark jackets and a light-colored shirt. The overall mood is one of unity and care.

**Protecting the financial
futures entrusted to us**

In a transformational year for Resolution Life, we finalised our partnerships with Blackstone and Nippon Life, raised \$3bn in equity capital, and completed three reinsurance transactions. This strengthened our business as we pursue our mission to support the long-term growth of the primary life insurance industry for the benefit of society.



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Resolution Life at a glance

We are a global life insurance group focusing on reinsurance and the acquisition and ongoing management of portfolios of life insurance policies.

\$85bn

assets under management

\$5.7bn

equity capital deployed

4.3m

policies

c.60

investors

c.1,800

employees

Our headquarters are in Bermuda and our main customers are primary life insurers in mature markets, including North America, Europe, Australasia, and Asia. We serve them through our three businesses.



- 1 Resolution Re/Resolution Life Head Office**
Hamilton, Bermuda
- 2 Resolution Life US**
West Chester, PA, New York City, NY, United States
- 3 Resolution Life Australasia**
Sydney, Australia and Auckland, New Zealand
- 4 Resolution Life Group Services**
London, United Kingdom

Resolution Re

Based in Bermuda, Resolution Re is our global reinsurance operation. We reinsure the financial responsibilities related to existing portfolios of policies sold by primary life insurers in other parts of the world, including the US, Europe and Asia.

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Resolution Life US

At Resolution Life US, we buy existing life and annuity portfolios from US insurance companies, acquiring the assets and liabilities through both reinsurance and the purchase of legal entities.

▶ [Read more on page 20](#)

Resolution Life Australasia

Resolution Life Australasia serves the mature life insurance markets of Australia and New Zealand. We acquire portfolios of existing life and savings policies, and purchase legal entities, from established insurers that want to free up capital.

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Highlights of our year



Delivering on our promises in our existing business

- We completed the separation from Voya Financial, in the US
- We paid a dividend of \$240m in December, an increase of 45% on 2022
- We continued our asset management partnership with Blackstone, the world's largest alternative investment manager, combining our global liability management platforms with their asset management capabilities



Growing our business

- We signed and completed a strategic reinsurance and administration transaction with Farmers New World Life Insurance Company in the US
- We agreed our first two funded reinsurance transactions in the UK
- We completed the acquisition of AIA Australia's Superannuation & Investment portfolio
- We increased our investor base, raising \$3bn in equity capital. This included a \$500m investment from Blackstone and an additional \$1bn from Nippon Life
- We raised an additional \$750m in debt and upsized and extended our previous revolving credit facility to \$750m



Creating lasting value in our business

- We held our first global leadership summit for leaders from across the Company
- We enhanced our controls and decision making throughout the Company
- We announced the start of our new employee measure, the Organisational Health Index

From our Chairman

“We had another successful year, raising capital, growing our business in new markets and delivering for our policyholders in their time of need.”

Clive Cowdery

Founder, Chairman and CEO of Resolution Life



From our Chairman continued

In 2023, our business again demonstrated its resilience. The year started with Russia's ongoing war in Ukraine and ended with more conflict, in the Middle East. The effects were felt by people and businesses around the world, with high inflation and interest rates, as well as market volatility. Thanks to our robust business model, which focuses on existing portfolios of life insurance policies, we were able to grow our business and deliver value for our stakeholders in this challenging environment.

The value of diversification

When we set up our company in 2018, a key focus was diversification, both in terms of geographical markets in which we do business and the types of insurance policy portfolios that we look to acquire or reinsure. More than five years on, as an established global company, we are realising the benefits of that strategy. Insuring policies from Seattle to Sydney does not make us immune to turbulence in the market, but it does make the troughs and peaks smaller, and our returns more stable and predictable. We are continuing to diversify, signing our first pension risk transfer agreement (PRT) in the UK and, in early 2024, our first flow reinsurance agreement, in Japan. We signed two other agreements in 2023: a second funded reinsurance transaction in the UK, and a reinsurance and administration agreement with Farmers New World Life Insurance Company in the US.

While the US continues to be our biggest and most important market, we believe that Asia will be an increasingly significant market for us over the next decade. We are investing to support our growth there, including opening an office in Singapore in May 2024.

Strengthening our business through partnerships

For our expansion into Asia, we are fortunate to have the support of Nippon Life, our biggest investor and strategic partner. Nippon Life invested a further \$1bn in Resolution Life in 2023, part of our \$3bn capital raise to enable the next phase of our growth.

It was also our first full year working with Blackstone, and rotating a portion of our assets to them. While Resolution Life continues to have overall strategic asset allocation, we expect to see more benefits from the partnership as the investment rotation programme continues in 2024.

As part of our new partnership, Blackstone now serves as the General Partner for all new Resolution Life investors, as well as existing investors who rolled their commitments.

Focusing on our mission in the years ahead

I would like to take this opportunity to thank all our people, including the Executive Committee and the Board, for their hard work and dedication in 2023. We are privileged to have been an originator of, and still a leader in, the fastest growing segment of the worldwide insurance sector. While we are mindful of the continued macroeconomic risks, we are confident about our prospects in the coming years, as we look to grow our business in pursuit of our mission to support the primary life industry and protect the future of life insurance.



Clive Cowdery

Founder, Chairman and CEO of Resolution Life